



# MD FCA Area Representative

We are looking for individuals who will be primarily responsible to develop and lead a team of volunteers that accomplish FCA's vision and mission throughout a set geographic area within a county. The growing interest in bringing character and spiritual development back into sports makes this an exciting time for FCA. We are thriving in Maryland, and through Area Representatives are able to build stronger relationships by engaging, equipping, and empowering coaches and athletes, fulfilling the mission. The Area Representative is vital to helping us serve every coach and every athlete throughout Maryland.

## Vision

To see the world transformed by Jesus Christ through the influence of coaches and athletes.

## Mission

To lead every coach and athlete into a growing relationship with Jesus Christ and His church.

## Outcomes of Role

Developing and leading a ministry that accomplishes FCA's vision and mission throughout a set geographic area:

1. A **Spiritually Strong** individual that knows what it takes to grow in their relationship with God and help others do the same.
2. A **Relationally Strong** individual that is committed to God, committed to others, and committed to living out the Great Commission through the world of sport.
3. An **Economically Strong** individual that is fiscally responsible by raising and managing the salary and operational expenses for the ministry.

## Benefits of Role

1. You get to **make a local impact** while being **supported** by an organization that has been in existence since 1954 and has grown to over 1800 staff worldwide.
2. You will be **equipped to build disciple makers** in the athletic community.
3. You will get to **use the gifts God has given you** as your job.
4. You will **build relationships with coaches**, athletes, and other influencers in your community as you serve alongside them.
5. You will get to **help others** discover their identity in Christ and live out their God given purpose.
6. You will have the opportunity to **share the ministry God has called you to with your family and friends** as they join your financial support team.
7. **Competitive salary** range and benefits.
8. You will be **challenged, supported, and grow** in camaraderie with an amazing team!

## Requirements of the Role

1. **Your default setting is to be proactive and self-motivated.** This is a position for someone who is comfortable getting out there with confidence, creating relationships, and proactively helping people.
2. **You bring strong discipleship skills.** A track record of intentional discipleship is a requirement of this roll.
3. **You are able to develop leaders,** through engaging, equipping, and empowering coaches, athletes, and volunteers in your athletic community.
4. **You have the ability to work independently.** Self-motivation and discipline are critical for success at FCA.
5. **You are willing and able to get others to invest in you financially.** This is a missionary funded position, meaning you are responsible for raising the funds that are required for your salary, benefits, and ministry expenses. You see fundraising as part of the ministry, not just a way to support it.
6. **You are connected.** You are actively involved in your community. Can you come up with a list of 150+ individuals that you can't wait to sit down with and tell about what you are doing with FCA?
7. **You are professional.** Skills such as work ethic, verbal tone, writing proficiency and communication are vital. A joyful disposition, tenacity in follow up, and an ownership mindset are all critical for success.
8. **You have a significant athletic background.** You have experience with participating in and being involved with the athletic community.
9. **You practice what you preach.** If God isn't working in you, He cannot work through you. You have a history of a strong and growing relationship with Jesus Christ. This is crucial to success in this role.
10. **You're coachable.** You have an open spirit and a posture towards learning and development.

## Examples of what you will do

1. Engage, equip, and empower every coach and athlete
2. Identify and develop current and future leaders within your area
3. Raise financial support to grow the ministry
4. Disciple others
5. Build relationships in the sports community

## Note

This is a full-time position and must be your top professional priority. The Area Representative position is a fully-committed calling to the ministry of FCA and is not designed to be a secondary position to another role or ministry. Prayerfully consider if you are called to be fully committed to becoming a long-term member of the FCA team.

Those interested in this position should email both a **Resume & Cover Letter** to Shaun Smithson at [MarylandState@fca.org](mailto:MarylandState@fca.org).